Contractor Training



We offer four different training courses for contractors to attend. Courses are offered in several formats including in-person, virtual and/or online and at your own pace.

POWER 4 PROFITS - (P4P)

Course Format: In-person or online
Course Cost: Varies by Distributor
Time: Approximately 4 hours
Course Level: Beginner

Course Benefits: You gain access to the PROresources quote builder and generator sizer, monthly Enewsletter from Generac, new Generac products and programs announcements, first to learn about upcoming trainings and can access Generac marketing tools and resources.

Course Description: Hosted by your local Electrical Wholesaler and Generac Sales Representative. In this introductory class you will learn how to size, sell and install generators for your customers. If you've been asked by one of your homeowners to sell and install a home standby, this is the first class you'll want to attend.

Topics Covered

- Residential Market Overview
- Site Preparation
- Fuel Considerations
- Back Up Options
- Transfer Switch Connections
- Generator Connections
- Operational Tests & Final Steps
- Sizing the Generator: NEC 220, Part IV

GENERATOR INSTALLATION TRAINING

Course Format: Online Course Cost: \$100

Time: As little as 3 hours, but taken completely at your own pace

Course Level: Beginner or Intermediate

Course Benefits: All of the P4P benefits along with potential access to excess Generac

customer leads, depending on your geography.

Course Description: More in-depth instruction on proper installation requirements, best practices and code considerations for air-cooled and liquid-cooled residential and commercial standby generators. Attendees receive instruction on several transfer switches, remote monitoring and complete generator installation including gas piping, regulator selection and load testing. You must pass three assessment modules that will be scored and require an 80% to pass to receive a certified installation certificate.

VISIT WWW.GENERAC.COM/SERVICETRAINING TO SEE THE COURSES IN YOUR AREA (OR ONLINE) AND SIGN UP TODAY!



AIR-COOLED GENERATOR SERVICE TRAINING

Course Format: In-person or Online via Live Stream

Course Cost: \$650 Time: Two (2) Days

Course Level: Intermediate

Course Benefits: All of the P4P benefits as well as the ability to perform warranty repairs on Generac air-cooled

generators (OPE and HSB).

Course Description: This course takes the student further than the installation course to teach one how to become a Generac Air-Cooled product expert. The two days will be composed of classroom learning, hands on lab and nightly assignments. If taken via live-stream, this class will be very interactive. After completing this course, the technician will be certified to perform warranty repairs on all Generac air-cooled generators. Certification lasts 1 year, with a shorter recertification course required every year following for \$150.

ESS160: PWRcell TECHNICAL TRAINING

Course Format: In-person or Online via Live Stream

Course Cost: \$100 Time: One (1) Day

Course Level: Beginner or Intermediate

Course Benefits: Contractors who complete the ESS160 PWRcell Technical Training will be certified to install the PWRcell solar + storage system for one year. Certification training is a pre-requisite for PWRpartner status, system warranties and Generac Technical Support for the PWRcell product.

Course Description: This course focuses solely on providing technicians the proper technical skills to support the PWRcell system with installation, operation, and maintenance. Upon completion, technicians will earn NABCEP continuing education credits and a 1-year PWRcell certification. This certification allows a technician who is assigned to an appropriate service dealer to perform warranty repairs on PWRcell products. Sales training is no longer included, but can be obtained by reaching out to the sales person in your area. Certification lasts 1 year, with a shorter recertification course required every year following for \$50.

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